



## INTERN (M/F/X) VENTURE CAPITAL – MUNICH



Senovo is an **early-stage B2B SaaS-only** venture capital fund. As European first mover, we invest since 2013 into a new generation of B2B software companies which enable the digitalization of medium and large enterprises.

We make a handful of high conviction commitments per year to **founders who aim to re-define categories**. In our eyes, great companies are built on trust, innovation and pushing boundaries.

Specialization is at the core of what we do and enables us to make a real impact. We bring a **deep understanding of B2B operations** and enjoy supporting on go-to-market, scaling your organization, or working on budgets and benchmarks.

We join the journey after a company has **first revenues** in a late Seed or Series A round.

Our investment team always needs the support of **bright minds**. Are you **passionate** about startups and new technologies? Do you want to learn more about Venture Capital and B2B SaaS through **first-hand experience**? Are you ready to **take on responsibility** and work on challenging tasks? Do you want to be part of a **fun and experienced team**?

Then you have just found the **perfect job** for you! We are currently looking for someone in the following position:



## YOUR ROLE

- **Deal Sourcing.** You identify new trends in B2B SaaS, analyze interesting markets and help us find new innovative startups.
- **Deal Flow.** You support the analysis and documentation of our incoming deal flow.
- **Due Diligence.** You support us throughout the analysis of new potential investment opportunities. You will be actively involved from first screening to signing.
- **Events.** Help us organize events with startups and other VCs.
- **Availability.** You join our investment team for at least 6 months, starting in July/August.

## YOUR PROFILE

- **Passion for startups.** You are fascinated by startups, new business ideas and technology.
- **Entrepreneurial spirit.** You like to work independently and efficiently on new topics. You like flexibility and a free-spirited working atmosphere.
- **Work experience.** You have already gained first experience in other companies. You know how to analyze markets and have experience in analytically challenging work environments.
- **Energy and communication.** Energy, enthusiasm, and good communication skills are your trademarks. You think outside the box and surprise with interesting perspectives.
- **Education.** Your background is ideally in business or computer science but could also be anything else if you have experience in technology startups.
- **Language skills.** You speak fluent English.
- **Fun.** You like to laugh.

## OUR OFFER

- **Being part of an experienced and easy-going team.** From day one you will be a full member of the team, with whom you will learn a lot about Venture Capital, B2B SaaS and the Startup Ecosystem.
- **Learn the craft of venture first-hand.** You will go through a diverse and exciting learning journey from analyzing new markets to understanding the key drivers and KPIs of B2B SaaS businesses.
- **Build your own network.** Get to know our portfolio companies, other founders, and VCs.
- **Bring in your expertise.** If you are a developer or have another special area of expertise, we are also happy to discuss more specific assignments.
- **A very enjoyable working environment.** Centrally located in Munich Schwabing.
- **Long-term relationship.** If it's a fit for both sides, you have the possibility to join our team full-time after your internship. If you prefer to join a startup, we're happy to support you in that as well.

We look forward to your application: [ursula@senovo.vc](mailto:ursula@senovo.vc)

If you want to read more about our thoughts on SaaS related topics, check out our Social Media Channels:

Blog: <https://medium.com/senovovc>

LinkedIn: <https://www.linkedin.com/company/senovovc/>